

**MAHARASHTRA AGRICULTURAL UNIVERSITIES EXAMINATION BOARD, PUNE**  
**SEMESTER END THEORY EXAMINATION**  
**B.Sc.(Hons.) Agri. Business Management**

Semester : VI (New)	Term : Second	Academic Year : 2023-24
Course No. : ELE-BM 3611	Title : Advances in Agribusiness Management	
Credits : 3 (2+1)	Time : 14:00 to 17:00 hrs. Total Marks : 80	
Day & Date : Saturday, 04.05.2024		

- Note :**
1. Solve ANY EIGHT questions from SECTION 'A'.
  2. All questions from SECTION 'B' are compulsory.
  3. All questions carry equal marks.
  4. Draw neat diagram wherever necessary.

**SECTION 'A'**

- Q.1 State and explain the importance of organization.
- Q.2 Explain in detail the scope for Agri-business.
- Q.3 Explain the elements of Total Quality Management.
- Q.4 Define Leadership and explain the types of Leadership styles.
- Q.5 Explain the qualities of a good supervisor.
- Q.6 Describe the forms of business organization.
- Q.7 Explain the purpose and objectives of planning.
- Q.8 State and explain the different essential elements of controlling.
- Q.9 Enlist the principles of organization. Explain any four of them.
- Q.10 Describe the steps in planning.

**SECTION 'B'**

- Q.11 Define the following terms:
- |                         |                              |
|-------------------------|------------------------------|
| 1) Directing            | 2) Budget                    |
| 3) Financial management | 4) Human resource management |
| 5) Motivation           | 6) Communication             |
| 7) Capital management   | 8) Staffing                  |
- Q.12 Spell-out the following abbreviations:
- |          |          |
|----------|----------|
| 1) SWOC  | 2) PEST  |
| 3) APEDA | 4) MPEDA |
| 5) MOFPI | 6) SFAC  |
| 7) FSSAI | 8) ISO   |

