

MAHARASHTRA AGRICULTURAL UNIVERSITIES EXAMINATION BOARD, PUNE
SEMESTER END THEORY EXAMINATION

B.Sc. (Hons.) Agriculture/ Horticulture/ Agri. Business Management/ Forestry/ Community Sci.
B.Tech. (Biotechnology)/ B.F.Sc. (Hons.)

[ICAR Sixth Deans' Committee Recommended Syllabus]

Semester	: II (New)	Term	: Second	Academic Year	: 2024-25
Course No.	: AEC-124	Title	: Personality Development		
Credits	: 2(1+1)	Time	: 10:00 to 12:00 hrs.	Total Marks	: 40
Day & Date	: Thursday, 26.06.2025				

- Note :
1. Solve ANY EIGHT questions from SECTION 'A'.
 2. All questions from SECTION 'B' are compulsory.
 3. All questions carry equal marks.
 4. Draw neat diagram wherever necessary.

SECTION 'A'

- Q.1✓ What is Personality? Explain the Maslow's self-actualization theory of personality.
- Q.2✓ Enlist the different factors contributing for shaping of personality. Explain in detail any two of them.
- Q.3 Describe the Myers-Briggs Typology indicators.
- Q.4✓ Discuss the Type A and Type B behaviours theory of personality.
- Q.5 Explain the factors affecting perception.
- Q.6 Narrate the principles of learning.
- Q.7✓ Differentiate between Learning and Training.
- Q.8 Define Intelligence and give the theories of intelligence.
- Q.9✓ Describe the factors affecting intelligence.
- Q.10✓ What is Motivation? Give the principles of motivation.

SECTION 'B'

Q.11 Define the following terms:

- 1) Individual behavior
- 2) Perception
- 3) Attitude
- 4) Team dynamics

Q.12 Fill in the blanks:

- 1) 'Persona' in Latin means _____.
- 2) _____ is any relatively permanent change in behaviour that occurs as a result of experience.
- 3) Models of Individual behaviour include _____.
- 4) _____ is the study of how individuals, groups and structures affect behaviour within an organization.



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